

Message Text

UNCLASSIFIED

PAGE 01 SAN JO 03430 112134Z

ACTION EB-08

INFO OCT-01 ARA-14 ISO-00 COME-00 TRSE-00 OMB-01
CIAE-00 INR-10 NSAE-00 OES-09 CG-00 DOTE-00 /043 W
-----058199 122152Z /15

R 111946Z AUG 78

FM AMEMBASSY SAN JOSE

TO SECSTATE WASHDC 1925

UNCLAS SAN JOSE 3430

E.O.11652: N/A

TAGS: EAIR, ETRD, BEXP, CS

SUBJ: AIRCRAFT SALE

1. EMBASSY COMMERCIAL SECTION RECEIVED FORM LETTER FROM J.S. MAURER JR., INTERNATIONAL SALES MANAGER, CESSNA AIRCRAFT COMPANY

(COMMERCIAL JET MARKETING DIVISION, PO BOX 7706, WICHITA, KANSAS 67277), REQUESTING LIST OF CONTACTS AND AID IN MARKETING CITATION II AIRCRAFT IN COSTA RICA. CITATION II SPECIFICALLY DESIGNED FOR MARITIME SURVEILLANCE. GIVEN PROBLEMS RELATING TO GOCR SEIZURES OF US AND FOREIGN FLAG TUNA FISHING VESSELS IN 200 MILE WATERS, EMBASSY HESITANT TO PROMOTE SALE OF US EQUIPMENT SPECIFICALLY DESIGNED TO ASSIST GOCR TO ENFORCE REGULATIONS CONTRARY TO US LEGISLATION AND US FISHING INTERESTS.

2. ACTION REQUESTED: DEPARTMENT'S CONCURRENCE TO FOLLOWING RESPONSE TO CESSNA AIRCRAFT:

QUOTE: THIS IS IN RESPONSE TO YOUR LETTER OF JULY 28 REQUESTING AID IN MARKETING THE CESSNA CITATION II IN COSTA RICA.

EMBASSY RECORDS INDICATE THAT AGENCIA DE AERONAVES S.A. (ADA, PO BOX 10.057, SAN JOSE, COSTA RICA) HAS REPRESENTED CESSNA IN THIS COUNTRY FOR OVER 25 YEARS.

I UNDERSTAND THAT

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SAN JO 03430 112134Z

ADA SOLD A CITATION TO THE COSTA RICAN GOVERNMENT DURING THE 1974-78 ADMINISTRATION OF PRESIDENT ODUBER, AND THE COMPANY IS NOW ACTIVELY PROMOTING THE CITATION II TO THE NEW ADMINISTRATION. SINCE ADA APPARENTLY IS IN CONTACT WITH THE APPROPRIATE OFFICIALS OF THE GOVERNMENT OF COSTA RICA, I ASSUME THAT YOUR REQUEST FOR A LIST OF

KEY OFFICIALS NOW HAS BEEN SATISFIED.

VICKY EICHER, COMMERCIAL ATTACHE. UNQUOTE
WEISSMAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 11 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SANJO03430
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780330-1046
Format: TEL
From: SAN JOSE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780873/aaaacjdv.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3fccf264-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1767164
Secure: OPEN
Status: NATIVE
Subject: YJT: AIRCRAFT SALE
TAGS: EAIR, ETRD, BEXP, CS
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/3fccf264-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014